



BRIDGING GAPS
CREATING
OPPORTUNITIES



Planning & Development Department
Government of Punjab



Investment Climate
Reform Unit



Planning & Development Department
Government of Punjab



Investment Climate
Reform Unit

PPD

Public
Private
Dialogue



Planning & Development Department
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Investment Climate
Reform Unit

INVESTMENT CLIMATE REFORM UNIT

The Investment Climate Reform Unit (ICRU) is an investment facilitation agency that has been established under the umbrella of the Planning & Development Department, Government of the Punjab. ICRU has been mandated to create an enabling business environment for local and foreign investors in Punjab.

It is ideally placed to position itself as a medium of collaboration between various stakeholders and policy makers by creating champions on both ends of the spectrum in Punjab. This will ensure a smooth flow of information from the grass roots to the top of the policy networks with regards to issues faced by different business sectors in Punjab.

An important part of ICRU's mandate is to recommend and help implement a set of policy reforms for the Government of Punjab, that will be instrumental in bringing about institutional change geared towards achieving a business-enabling-environment in the province.

Businesses that are currently working in Punjab and those that wish to invest in the future stand to benefit a great deal from ICRU's mandate and role as an instrument of change.

ICRU HAS SEGMENTED ITS FUNCTIONS INTO THE FOLLOWING BROAD AREAS AND SECTIONS:

POLICY & REFORM

- A. **Doing Business:** ICRU has an overarching role pertaining to all Investment Climate and Business Enabling regulatory and legislative reform initiatives across the province.
- B. **Business Regulations Mapping & Management (BRMM):** Carrying out a systematic evaluation to compile a list of relevant business regulations.
- C. **Regulatory Governance (RG):** A process by which regulations are formulated and implemented as a means of increasing investment in the province.

STRATEGIC INVESTMENT INITIATIVES (SII)

These are a set of initiatives that will be taken by ICRU such as:

- A. **Investment Enablers:** Access to Finance, Access to Skilled Labour, Access to Infrastructure & Access to Information.
- B. **Women Enterprise Empowerment:** Initiatives taken to ensure Female participation in inclusive economic development.

PUBLIC PRIVATE DIALOGUE & ADVOCACY

- A. **Public Private Dialogue (PPD) & Outreach:** Geared towards an inclusive approach to policymaking that relies on deliberation between public and private stakeholders.
- B. **Regulatory Impact Assessment (RIA):** RIA is a mechanism for institutionalizing result assessment to quantify any impact caused by a change in regulation.

PUBLIC PRIVATE DIALOGUE AND THE MECHANISM

Public Private Dialogue (PPD) is a structured dialogue process that facilitates a better diagnosis of investment climate problems, improved design of policy reforms and efficient implementation of these policy reforms in Punjab. Through such efforts, representation of the private sector in policy making and legislative reform dialogues is assured. It is recognized as a key feature in the improvement of business climate and reformation of governance structures. PPD aims to promote the right policy and regulatory mix to enable sustainable growth and equitable development in Punjab.

THE PPD MECHANISM

PPD COUNCIL

The PPD Council is the apex decision making body to steer all matters pertaining to all PPDs in Punjab. The Council is authorized to approve all recommendations/proposals submitted by the Secretariat, based on Working Group deliberations, and provide recommendations to the provincial government regarding policy, regulations and institutional support mechanisms.

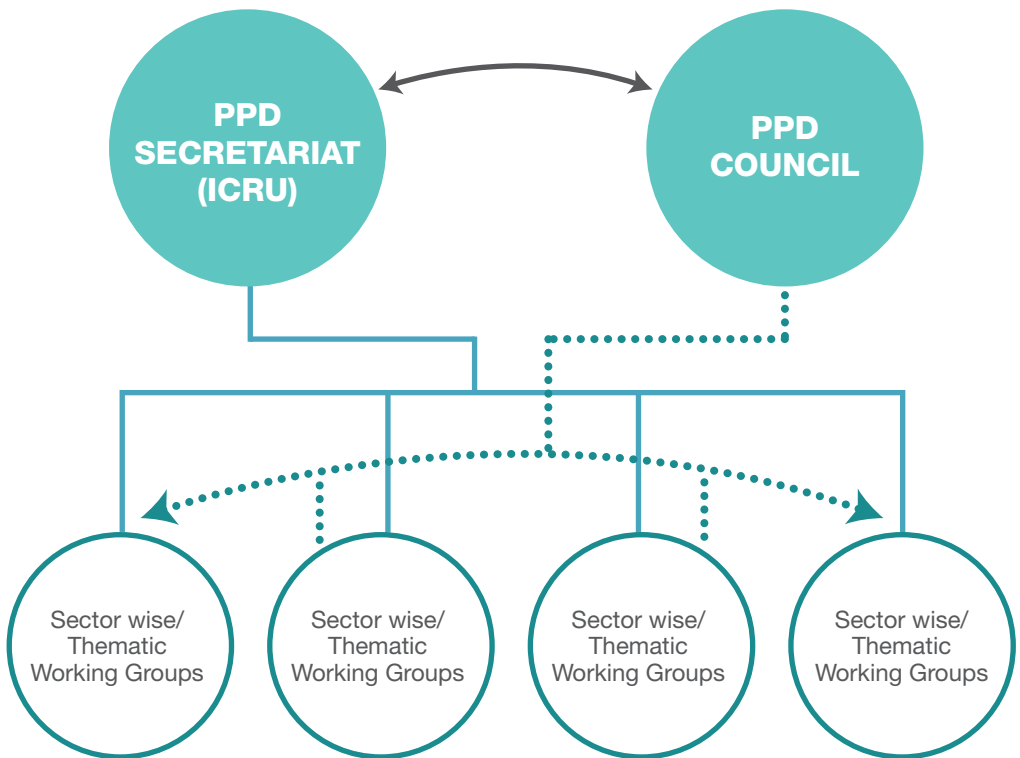
WORKING GROUPS

Working Groups are comprised of private sector stakeholders ranging from various industries to develop a meaningful dialogue process. Thematic & Sectoral Working Group meetings discuss relevant issues and provide recommendations that relate to business policy, laws, regulations or direct operational impediments confronted by the private sector.

SECRETARIAT

ICRU is the Secretariat to the PPD Council. The PPD Mechanism is a dedicated setup within the ICRU to coordinate and facilitate overall PPD initiatives. The Secretariat takes forward recommendations to the Council based on the outcomes of Working Group Dialogue.

HOW THE PPD MECHANISM WORKS





MESSAGE FROM THE CHAIRMAN P&D BOARD

Mohammad Jehanzeb Khan

The Public Private Dialogue (PPD) is an excellent initiative of Investment Climate Reform Unit (ICRU) which aims to bring together members of the public and private sectors. ICRU, in its capacity as Secretariat to the PPD Council, is taking a step in the right direction to formally reach out to key players in Pakistan's corporate sector and utilize critical input from industry leaders and influence business enabling reforms by the Government of the Punjab in the coming years.

Public sector must continue to strengthen its engagement with thought leaders and sector specialists to influence policy development. Utilizing this input is imperative to empowering the private sector in the decision-making process. Government of the Punjab strongly believes in supporting the private sector led economic growth to improve lives and raise standards of living for all citizens of Punjab.

I look forward to welcoming the existing and new members of the PPD Council since its reconstitution.

MESSAGE FROM THE MANAGING DIRECTOR, ICRU



Maleeha Bangash

It is with immense pleasure that I welcome on board the distinguished members to the re-constituted Public Private Dialogue Council. With an increase in private sector representation from a diverse set of key industrial segments, the Public Private Dialogue Council is the appropriate forum for the government and the private sector to come together on a common platform and ensure the provision of an enabling business environment in the Punjab.

The PPD Council with its esteemed members can be likened to a constellation of stars that lights up the firmament. The wisdom and recommendations that will emanate from this stellar Council will illuminate the path forward for many years to come.

The Public Private Dialogue mechanism is another manifestation of the Government of Punjab's vision for private sector led inclusive economic growth. Having worked in the private sector for most of my career, I am a strong proponent of engaging the Private Sector in governmental strategy and reform initiatives since they are meant to benefit businesses and create an enabling investment climate.

I am grateful for the dynamic leadership and vision of the Chairman P&D Board, Mr. Mohammad Jehanzeb Khan, the immense support of the Secretary Planning & Development Department, Mr. Iftikhar Ali Sahoo and the encouragement of the enlightened and progressive senior officials of the Government of Punjab.

In my capacity as Secretary to the Council I look forward to working through the formal and institutionalized framework of the PPD mechanism in the Punjab in accordance with global best practices. Let us work together in bringing about far-ranging reforms for the betterment of the Business community across the province.



Syed Yawar Ali

Syed Yawar Ali is currently Chairman of Nestlé Pakistan Limited, Wazir Ali Industries Limited and Pakistan Dairy Association. He has also been on the Board of Directors of State Bank of Pakistan, Pakistan International Airlines and Chairman of Lahore Electric Supply Company and the Agricultural Development Bank of Pakistan.

Syed Yawar Ali is also Co-Chair of the Pakistan India Joint Business Forum (PIJBF) a committee to “Promote Trade with India”, and Director of the Punjab Power Development Board, Member of the United Nations Committee on Contributions and Chairman, Steering Committee of Dairy & Rural Development Foundation. He is also a Member of the Pakistan Trade and Investment Policy Program and also a member of the Tax Advisory Council, Federal Board of Revenue.

He was educated at Aitchison College Lahore and got his Bachelor’s Degree in Chemical Engineering prior to completing his Masters in Management Science from Stevens Institute of Technology in New Jersey (USA). He also completed the Advance Management Program from Harvard Business School in 1992. He joined his family business i.e. Packages Limited in 1972 and then went on to become Managing Director of Milk Pak Ltd. In 1988 Milk Pak joined hands with Nestle for a very successful Joint Venture.



Naz Mansha

Mrs. Naz Mansha is the Chairperson of Nishat Mills Limited where she established the stitching business of the group. She is also the CEO of Nishat Linen (NL) where she manages and operates various retail outlets around the country as well as internationally.

Mrs. Mansha possesses over 30 years of experience as a Director on the Board of various companies in Pakistan and has been associated with D. G. Khan Cement Company Limited (DGKCC) since 1994.

She is also a Director on the Board of Nishat Paper Products Company Limited, a subsidiary of DGKCC. Mrs. Mansha is also responsible for launching internationally recognized brands such as Inglot cosmetics and Swarovski jewelry in Pakistan.



Seema Aziz

Ms. Seema Aziz is the Managing Director of Sefam Private Limited, Pakistan's largest fashion retailer. Ms. Aziz is also a prolific social activist. She is the Founder and Chairperson of CARE Foundation, the largest non-governmental organization in Pakistan which aims to provide quality education to underprivileged children.

Being actively involved in improving educational opportunities for the children of Pakistan, she is on the board of multiple government and private bodies working in the sector. The CARE Foundation is currently the world's second largest school system. Ms. Aziz holds Bachelor of Sciences and LLB degrees from the University of Punjab. She has also recently completed the prestigious OPM (Owner/President Management) program from Harvard Business School.



Farid Ahmed Khan

Mr. Farid Ahmed Khan, CFA has been involved with capital markets for over 23 years and has a broad-based, global experience with bulge bracket firms in Fund Management, Investment Banking, Investment Research and Sales, Business Development & Project Finance. Before joining HBL, Mr. Khan served as CEO of ABL AMC for over six years and was the founding CEO of MCB Asset Management.

Prior to that, he worked for MCB Bank as Head of Investment Banking Group. Mr. Khan also has extensive experience outside Pakistan, having worked at Credit Suisse, Morgan Stanley, ING Barings Securities and CLSA Emerging Markets in Singapore, Kuala Lumpur, London and Istanbul in a variety of senior positions. Mr. Khan also serves on the board of FINCA Microfinance Bank and as Senior Vice Chairman of MUFAP.

He has previously served on the boards of NADRA Authority, CFA Society Pakistan and as a member of Corporate Leaders Advisory Board of IBA, Karachi. Mr. Khan holds an MBA in Finance from Institute of Business Administration, Karachi and got his CFA qualification in 1998. He is a regular speaker at business forums and contributes to various national and international publications.



Bruno Olierhoek

Mr. Bruno Olierhoek joined Nestlé Pakistan as the CEO in 2015.

Prior to moving on to the Pakistan, he worked as an international executive at Nestlé for more than 20 years serving in Asia, Europe and Africa.

Mr. Olierhoek has a wide cross-functional experience and successfully led a business turnaround, established new startups and engaged in a global business strategy development.

He also focused on improving the safety and health standards in Nestlé's Central African operations, as a result of which the organization became the founding member of 'Safe Way, Right Way,' which promotes road safety. He also spearheaded a 'Malaria Eradication Campaign' which won the Global Nestlé, 'Health by Choice' award.

Mr. Olierhoek is also the current President of the Overseas Investors Chamber of Commerce & Industry (OICCI). The OICCI dates back to 1860, drawing on diverse membership; it has 193 members who represent 35 countries across 14 different sectors. The Chamber is involved in promoting foreign investments in the country by acting as a facilitator to foreign investors and assisting the government in policy making, especially relating to financial, commercial and industrial sectors.

On the personal front, Mr. Olierhoek graduated from the European Business Program (BBA Hogeschool Rotterdam and Ecole Supérieure de Bordeaux). He is a dual Dutch and French national, an avid reader, loves visiting the 4 corners of Pakistan and a weekend golfer.



Atif Bajwa

Mr. Bajwa served as the Chief Executive Officer at Bank Alfalah Limited from 2011 until July 2017 and served as its President from November 2011 until July 2017. He also served as its Executive Director from October 2011 until July 2017.

Mr. Bajwa has over 30 years of experience in banking both within and outside Pakistan. He served as the Chief Executive Officer and President of Soneri Bank Limited as well as Chief Executive Officer and President of MCB Bank Ltd. from May 2007 to June 2010. Mr. Bajwa also managed the retail banking group of Dubai based Mashreq bank, which has presence across the Middle East. Previously Mr. Bajwa has served CitiBank Regional Head for Central and Eastern Europe. He has also served ABN AMRO Bank as Country Manager, Pakistan, Consumer Banking Head for Asia Pacific and as Executive Vice President.

Previously, Mr. Bajwa served as Chairman, Board of Directors of the Pakistan Business Council. He has also served on the Boards of Alfalah Insurance Company Limited, Taavun (Pvt) Ltd., The Institute of Bankers Pakistan, Board of Investment and Pakistan International Airline Corporation.

Mr. Bajwa has also served reputable institutions such as Karachi School of Business & Leadership (as Director), WWF Pakistan and MCB Asset Management Company Limited (as Director). He served as an Independent Director at Abbott Laboratories (Pakistan) Limited as well as Adamjee Insurance Company Limited. He is also a Member of Advisory Committee of the Overseas Investors Chamber of Commerce & Industry (OICCI), Pakistan Business Council (PBC) and Asian Food Industries. Mr. Bajwa received a Bachelor degree in Economics from the Columbia University.



Falahat Imran

Mrs. Falahat Imran is currently serving as the President, Women Chamber of Commerce and Industry - Lahore Division (WCCI).

In addition to her commitments with the Women Chamber of Commerce, she has been working as the Director, Marketing and Designing in her offset printing and publishing setup since 1993.

Mrs. Imran is passionate about empowering women economically, and assisting them in realizing their strengths. She aims to build a strong liaison between stakeholder organisations and industry, while providing a strong platform to chamber members belonging to all tiers of society where they can confidently seek assistance and voice their concerns in order to improve their business, and contribute to the economic development of Pakistan.



Abrar Hasan

Mr. Abrar Hasan is the Chief Executive Officer of National Foods Limited (NFL), the leading multi-category food company in Pakistan. The Company produces over 250 different products, marketed both in Pakistan and exported to 35 countries worldwide. Under his leadership, NFL has become a 13.5 billion rupee conglomerate, with ISO: 9001, ISO: 22000, HACCP certifications and numerous industry awards.

Mr. Hasan joined NFL as Plant Director in 1993 and held that position for 4 years. He was elected Deputy Managing Director in 1997 and then as Chief Executive shortly thereafter. In 1996, he led the development of a comprehensive Human Resource Management System which was the first of its kind for any national company in the country. He also led the development of an international marketing infrastructure starting in 1999, which has led to international sales volume crossing Rs.1 billion today.

Additionally, Mr. Hasan is a Member, Board of Directors, National Foods Limited, Member, Board of Directors, Associated Textile Consultants, Member Board of Directors, Cherat Packaging Ltd, Associate Member, Pakistan National Committee, International Chamber of Commerce, Member, Management Association of Pakistan, Member, Marketing Association of Pakistan, and Founder Member, Editorial Advisory Board, Triple Bottom Line magazine. Previously he has served as Chairperson, Anti Counterfeit and Infringement Forum and as President of the Pakistan Advertisers Society.

Mr. Hasan resides in Karachi, Pakistan, and is a graduate of the Krannert School of Management at the Purdue University in Indiana.



Saquib Hussain Shirazi

Mr. Saquib Hussain Shirazi has been the Chief Executive Officer of Atlas Honda Limited since 2000.

He started his career with the Bank of Tokyo and was subsequently appointed as the CEO of Atlas BOT Investment Bank. In addition to being a member of the Atlas Group, he currently serves as a Director of Pakistan Cables Limited and Cherat Cement Limited.

In the past, Mr. Shirazi has also served on the Boards of Pakistan Petroleum Limited, National Refinery Limited, Sui Southern Gas Company Limited, Cherat Paper Limited and the Privatization Commission of Pakistan. He has also served on Harvard Business School's Global Alumni Board and was its President for the years 2006-2008. He is currently a member of Harvard Business School's Advisory Board.

Mr. Shirazi is a graduate of the Wharton School of Finance and did his MBA from the Harvard Business School.



Malik Tahir Javaid

Malik Tahir Javaid is currently the President of the Lahore Chamber of Commerce & Industry (ICCI). He is the Chief Executive of Teel Electronics (Pvt) Ltd and Director of MGA Industries (Pvt) Ltd. Both the companies deal in automotive, tractor parts and electronics. They also export automotive parts all over the world.

Mr. Javaid has also established himself as an exporter and trader of various Agri-Equipment particularly, tractor parts.

Mr. Javaid is a graduate from the London University and has traveled all over the world. He has very strong ambitions to export Pakistani products across the globe. He has participated in various seminars and conferences held in USA, UK and others countries.

Among the businessmen he is considered as an expert on Labor Laws. His managerial skills are par excellence. When the country's exports were declining and every exporting unit was in trouble, MGA Industries (Pvt.) Ltd. was one of the few business groups who were expanding their operations.

Previously, he has served the business community as LCCI Executive Committee Member, in 1997 and as LCCI Senior Vice President in 2009.



Dr. Salman Shah

Dr. Salman Shah was the former caretaker Finance Minister of Pakistan. He has also served as an advisor to the Finance Minister Shaukat Aziz on Finance, Economic Affairs, Statistics and Revenues. During his time as in charge of Pakistan's Finance Ministry (2004–2008), Pakistan's economy registered an average of 7% GDP growth per annum, one of the highest in the world. Prior to his appointment as Finance Minister, he has served on following positions :

- Economic consultant, to different Pakistani governments.
- Chairman of Privatization Commission during the tenure of caretaker government of Prime Minister Malik Meraj Khalid.
- Member, Board of Governors - Lahore University of Management Sciences
- Member, Board of Directors - Pakistan International Airlines.
- Member, Central Board of Directors - State Bank of Pakistan (2002–2003)
- Member, of various governments' task forces.

Dr. Shah was also appointed as a member of the task force on investment by Abdul Hafeez Sheikh which gave recommendations to the Board of Investment to increase investments in the country. Shah headed the regional task forces of Karachi and Lahore regions for the BOI under Hafeez Sheikh.

He has also founded the Bridge Asia Financial Services with the primary aim to establish a world class financial advisory firm in Pakistan and the South Asian region.

Dr. Shah is a Lahore based Economist, holds a PhD in Finance and Economics from Indiana University, Bloomington's Kelley School of Business. He has 16 years of teaching experience at institutions such as University of Michigan, Indiana University, University of Toronto, and Lahore University of Management Sciences.



Salim Ghauri

Mr. Ghauri is recognized as the leading role model for IT professionals in Pakistan. He is the founder and the visionary force behind NETSOL Technologies, overseeing NETSOL's operations of the Asia Pacific region.

Mr. Ghauri began his career in Saudi Arabia, working in the IT division of Citibank, Riyadh. He is credited with setting up the first IT-based training institute as well as a software house in Damam, Saudi Arabia. Before establishing NETSOL, he was a successful IT consultant in Australia where he worked with BHP Steel in Sydney as a system integrator.

He was mainly responsible for software and hardware solutions and his main achievement is considered to be the introduction of a PC-based network in BHP Steel. From 1988- 89, he consulted with the State Rail Authority of NSW Australia for its MIS reporting. In 2007, Mr. Ghauri was appointed as an Honorary Consul for Australia-Punjab Region. He received his BS degree in Computers Science from the University of Punjab in Lahore, Pakistan.



Feisal Hussain Naqvi

Mr. Naqvi is a senior partner at the law firm of HaidermotaBNR & Co where he focuses on constitutional and commercial litigation. He has been ranked by Chambers and Partners as one of the top lawyers in Pakistan since 2008. He has a special focus on legal and regulatory reform and has worked on assignments with the ADB, the World Bank, UNDP, FAO and several other development agencies.

He is also a commentator on public issues and has regularly published columns in many national and international publications including the Guardian, the Washington Post, Newsweek Pakistan, Dawn and the Express Tribune. He is currently a regular columnist for The News. He is also a member of the federal Board of Investment.

Feisal Naqvi is a member of the Bar of the Supreme Court of Pakistan, the Bar of the Lahore High Court, the Bar of the State of New York and the Bar of the United States Court of Appeals for the Second Circuit. He completed his J.D. from Yale Law School in 1994 where he was also an editor of the Yale Law Journal. He graduated Magna Cum Laude with an B.A. in International Affairs and Near Eastern Studies from Princeton University in 1990.

Abdul Basit



Mr. Abdul Basit joined the poultry industry in 1985 and set up one of most modern poultry hatchery and breeding farms of Pakistan in Lahore.

He is the founder and Chairman of Big Bird Group of Companies which comprises of Big Bird Poultry Breeders (Pvt) Limited, Grand Parent Poultry (Pvt) Limited, Big Feed (Pvt) Limited, Big Bird Foods (Pvt) Limited, Green Nature Farms, Pak Tek Associates, and Apothetek Technologies. Big Bird group presently operates in 70 different locations and currently employs over 3000 persons.

Mr. Basit served as President of the Lahore Chamber of Commerce & Industry. Previously he was elected a member of Executive Committee of the Lahore Chamber of Commerce & Industry in 1997. For the year 2005-06 he was elected as Senior Vice President of Lahore Chamber of Commerce & Industry Lahore. At present he is the member of Executive Committee of Lahore Chamber of Commerce & Industry for year 2017-2018.

Previously, Mr. Abdul Basit has served as Director of Punjab Industrial Estates Development & Management Company (PIEDMC), Central Chairman of the Pakistan Poultry Association during 2007. 9- He served as Chairman of Punjab Board of Investment and Trade (PBIT), Government of Punjab.

Currently, He is member of the Board of Governors at Sheikh Zayed Medical Complex, the member of Syndicate of University of Veterinary & Animal Sciences, Lahore and the member of Board of Pak Turk Education Foundation, Pakistan.

Mr. Abdul Basit is President of the Public Health Education Society and is also Vice President of the Lahore District Anti-Tuberculosis Association, which is operating free T.B. Clinics across Pakistan. He is also the Director of Technical Education & Vocational Training Authority (TEVTA), Government of Punjab and the Director of Pakistan Agriculture & Meat Company (PAMCO), Government of Punjab.

He is a member of Board of Directors of Punjab Food Authority and the Director of Punjab Halal Development Agency. Mr. Basit is also the Chairman of Board of Directors of Punjab Thermal Power (Pvt) Ltd and the Director of Quaid-e-Azam Thermal Power (Pvt) Ltd.



Khalid Aziz Mirza

During the course of his career that has spanned over more than 50 years, Mr. Khalid Aziz Mirza has had experience of working in the field of investment banking with a number of institutions in Pakistan and abroad. He has had the honour of serving as the Chairman and CEO of the Securities and Exchange Commission of Pakistan (SECP). He has also served as the Chief Executive of the Competition Commission of Pakistan (CCP), and the Monopoly Control Authority in addition to being appointed as Member of the Competition Appellate Tribunal. Mr. Mirza has also served as the Chief of Mission for the International Finance Corporation's (IFC's) Mission in Turkey and the Chief of Regional Mission in Thailand. He later moved on to carrying out his duties as the Sector Manager for Financial and Private Sector Development, East Asia and Pacific Region at the World Bank Group.

More recently, he was appointed as the Chairman of the Board of Directors at the Lahore Stock Exchange. Mr. Mirza has an extensive knowledge of the mechanics of capital markets all over the world and is considered to be an authority with regards to economic insight and market analytics. He is currently engaged with the Suleman Dawood School of Business with regards to curriculum structure and as a full time professor. He has also been appointed on the Board of Directors for various corporate organizations and financial institutions such as Orix Leasing, Silk Bank, the Ladies Fund, Mediterranean and Gulf Insurance and Reinsurance Co. B.S.C., Bahrain etc.

Mr. Mirza has a Masters of Commerce (M.Com) degree from University of Punjab, Lahore, Pakistan.



Asif Peer

Mr. Asif Peer started his professional career with Systems Limited, Pakistan, in 1996 straight out from University. Out of the 20 years of his Professional Experience, Mr. Asif has spent 13 years in US and played vital role in the success and growth of Systems Limited US Office as Chief Operating Officer.

Currently, as the CEO of Systems Limited, he is leading the organization into a new era of growth in both IT and BPO sector by strengthening strategic partnerships with clients, vendors, and further strengthening the Company's business model towards the leading edge technology solution provider.

Mr. Asif holds a BCS degree from FAST and an MBA degree in Finance & Marketing from Institute of Business Administration.



Kamal Mian

Mr. Kamal Mian is a Director at Fast Cables Limited. He has served as an executive committee member of Lahore Chamber of Commerce and Industry (LCCI) & President of Harvard Club of Pakistan in 2015-16. He is also a member of the Board of Trustees of Ihsaan Trust, Karachi and Fatima Latif Welfare Trust, Lahore.

As a professional, Mr. Mian has more than 20 years' experience in local and international corporate and industrial sectors. He began his career as a corporate law attorney at Pakistan's leading corporate law firm, Orr, Dignam & Co. Islamabad where he practiced company law and was part of the team handling the first round of private power projects in Pakistan. Subsequently Mr. Mian worked in the corporate and investment banking industry in the GCC.

Mr. Mian holds a Master of Laws degree specializing in corporate and international finance from Harvard Law School, Harvard University, Massachusetts, USA. He obtained his undergraduate law degree (LLB (honors)) from International Islamic University, Islamabad. He has contributed a chapter in the Islamic Finance: A Practical Guide published by Globe Law & Business, London and also written several articles published in international journals.



Sikander Mustafa Khan

Mr. Sikander Mustafa Khan was appointed as Managing Director/Chief Executive Officer of Millat Tractors Limited (MTL) in October 1985 while in the Public sector under Ministry of Production. In pursuance of the Privatization Policy of the Government, he successfully led his team for Employees buy-out of MTL and was elected the Chief Executive and Chairman of the Board in 1991. Additionally, he is also Chairman of an MTL subsidiary company Millat Industrial Products Limited and two associated Companies Bolan Castings Limited and Millat Equipment Limited.

Mr. Khan has also served on the Boards of several Companies of both Public and Private Sector organizations including the Engineering Development Board (Government of Pakistan) and the Board of Habib Bank Limited (March, 2010 to April, 2013). He is serving as a Director/Member on the Board of LUMS and University of NAMAL. He was the Vice President of Lahore Chamber of Commerce & Industry (LCCI) from October, 1997 to September, 1998.

Mr. Khan graduated as Mechanical Engineer from NED University of Engineering & Technology, Karachi in 1967. He has a Post Graduate Diploma from the University of New-Castle upon Tyne, UK (1969) and Masters' Degree & Diploma in Production Engineering (DIC) from Imperial College of Science and Technology, London University (1970). He also attended several management courses locally and abroad, including international Advanced Management Program (1983) at International Management Institute, Geneva, Switzerland and Leadership Development Program at Center for Creative Leadership (Colorado Springs), USA. He participated in Financial Management Course (1989), Management Control Course (1990) at Pakistan Staff College, Lahore and Strategy for Business in Developing Countries Program (1993) at LUMS.



Humayun Mazhar

Mr. Humayun Mazhar is the Founder and CEO of CresVentures. A visionary by nature, he established himself as a key player in the IT export space in the mid-90's, and now he aims to reshape the stage for Pakistani tech startups with a preference for innovative ideas advocating social change. His genius has evolved from decades of innovative business practices and management, and with his new venture you can borrow what he is, what he's learned and what makes him the powerhouse that he is.

As the Founder and CEO of CresSoft - the first software export company in Pakistan - Humayun spearheaded the company to put the country on the global IT outsourcing map, and in doing so, was able to make the fresh IT graduate the most eligible bachelor in the country at the time. He currently holds principal positions on the board of various Crescent Group companies and also offers The Indus Entrepreneurs (TiE) Lahore Chapter his expertise. Because of his achievements in the software industry, he received the NCR IT Excellence Award in 2000.

Mr. Mazhar is a headstrong individual with a can-do attitude. He is an active part of his community, supporting social causes like The Citizen's Foundation, LRBT, CARE and Crescent Educational Trust. He has held vital positions at the likes of Pakistan Software Houses Association (PASHA) and the managing committee of the Federation of Pakistan Chamber of Commerce (FPCCI). His service to the community has led to him receiving the Corporate Philanthropy Award by the Pakistan Center for Philanthropy (PCP) in 2009.

As an avid follower of the Steve Jobs philosophy, Humayun "Stays hungry", "stays foolish" and follows his heart. He is an optimistic yet realistic man, influenced by art, coffee and music. But before any of his passions, he values a business that can grow, teach, learn and inspire.



Samir Ahmed

Mr. Samir Ahmed is the Chief Executive Officer of Knightsbridge Capital Group. He has more than 30 years of diversified experience in the financial sector, spanning Investment Banking, Commercial Banking, Capital Markets and Financial Regulations. During this period he has worked in Pakistan as well as the Middle East and Asia Pacific regions.

His experience includes more than 11 years as a CEO at the Pakistan Mercantile Exchange, IGI Investment Bank and Lahore Stock Exchange. In addition to this Mr. Ahmed possesses extensive board level experience at national level institutions like Central Depository Company of Pakistan (CDC), Pakistan Credit Rating Agency (PACRA) and National Clearing Corporation of Pakistan (NCCPL). Mr. Ahmad has also served as the Vice Chairman of the South Asian Federation of Stock Exchanges and of the Investment Banks Association of Pakistan.

Mr. Ahmad is currently an Adjunct Faculty member at Lahore University of Management Sciences (LUMS). He also serves as Director on the Board of Pakistan Stock Exchange (PSX).

Mr. Ahmad has a Bachelor's degree in Economics from the University of Chicago and a Master's degree in Management from London Business School, which he attended on the Sloan Fellowship Program.



Almas Hyder

Mr. Almas Hyder is an Entrepreneur, Engineer and Chairman of Synthetic Products Enterprises Ltd (SPEL) a public listed company. SPEL was established in 1978. It has been amongst the 100 fast growth companies in Pakistan and amongst the 500 fast growth companies in Arabia/Turkey. The company specializes in manufacturing Plastic Products, especially Parts for the Auto Industry and Packaging for FMCG Sector. His interests include Solar Energy Systems for homes and offices.

Mr. Hyder has served on the Boards of many Government, Education, Training, Development and Policy-making Institutions, including National Transmission and Dispatch Company Ltd (NTDC), Engineering Development Board (EDB), Pakistan Industrial Development Corporation (PIDC), Punjab Small Industries Corporation (PSIC) and Punjab Skill Development Fund (PSDF), Lahore Knowledge Park Company etc. He was the Chairman of the Committee, which formulated the Engineering Vision 2012 for Pakistan. He was the Founder Chairman of Technology Up-gradation and Skill Development Company (TUSDEC) under the Ministry of Industries and Production, Government of Pakistan.

Mr. Hyder has previously served as the Senior Vice President of Lahore Chamber of Commerce and Industry

He graduated as an Engineer from University of Engineering and Technology and completed the OPM program, from the Harvard Business School, Boston.



Burhan Khan

Mr. Burhan Khan is a Director at Zephyr Textiles. He holds an MBA from Lahore University of Management Sciences (LUMS) and is a former Pakistan Air Force pilot.

Mr. Khan has over twenty year's management experience in the leading organizations of Pakistan, which has greatly benefited the Company. His knowledge and experience in the textile industry in particular adds tremendous value to the business.



Zahid Latif Malik

Mr. Zahid Latif Malik is currently serving as the President of the Sialkot Chamber of Commerce & Industry. He possesses over 34 years of experience in the business of manufacturing surgical items.

Mr. Malik is also the Managing Partner of Panorama International. Previously he has served as the Senior Vice President of the Sialkot Chamber of Commerce & Industry as well as an Executive Committee member.



Asrar Ahmad Malik

Mr. Asrar Ahmad Malik is currently serving as the President of the Multan Chamber of Commerce & Industry. He is also the Chief Executive Toyota Multan Motors (Pvt) Ltd, an authorized dealership of Indus Motor Company Limited and AAM Developers (Pvt) Ltd, a company specializing in commercial & residential real estate development. Mr. Malik is also on the Board of Directors of the Multan Electric Power Company (MEPCO).

Previously, Mr. Malik has served as President Multan Chamber of Commerce & Industry (2009-10 & 2003-04), Vice Chairman & Trustee, Multan Dry Port Trust, Multan (2007-08 & 2010-11), Chairman Multan Cotton Association (2006-07), Member Managing Committee (2005-07), Federation of Pakistan Chambers of Commerce & Industry (FPCCI) Vice President (2001-02), All Pakistan Bed sheets & Upholstery Manufacturers Association.

Mr. Malik holds a Bachelor of Engineering with a specialization in Electrical Engineering from the Syracuse University, Syracuse, NY, USA and Master of Business Administration (M.B.A.) with a specialization in Finance & Operations Management from the Syracuse University, Syracuse, NY, USA



**Special Thanks to Secretary
Planning & Development
Department**

Iftikhar Ali Sahoo

ESTEEMED MEMBERS OF THE PUBLIC-PRIVATE DIALOGUE COUNCIL FROM THE GOVERNMENT OF PUNJAB



Dr. Muhammad Mujtaba Piracha

Secretary Industries, Commerce and
Investment Department, Government of Punjab

- PhD, Institute of Development Studies, University of Sussex (Brighton, United Kingdom)



Hamid Yaqoob Sheikh

Secretary, Finance Department,
Government of Punjab

- MBA, Institute of Business Administration, Karachi
- MSc 'Development studies, from School of Oriental & African studies, London United Kingdom



Capt. (R) Muhammad Mehmood Rai

Secretary, Agriculture Department,
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- Master of Public Policy Analysis, Crawford School of Economics and Government, Australian National University, Canberra, Australia.
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